

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

NUMBER OF PRIMARY CARE CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|-----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| COMMUNITY CLINICS | 472 | 481 | 493 | 515 | 547 | 579 | 600 | 624 | 662 |
| FREE CLINICS | 22 | 21 | 24 | 24 | 25 | 25 | 28 | 29 | 29 |
| TOTAL PRIMARY CARE CLINICS | 494 | 502 | 517 | 539 | 572 | 604 | 628 | 653 | 691 |

UNDUPLICATED NUMBER OF PATIENTS BY RACE AND ETHNICITY

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|--------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| COMMUNITY CLINICS | | | | | | | | | |
| Native American | 69,788 | 48,517 | 50,591 | 52,005 | 56,284 | 56,120 | 57,088 | 51,823 | 60,795 |
| Asian | 112,683 | 114,337 | 114,645 | 139,867 | 141,616 | 134,522 | 151,752 | 119,771 | 138,207 |
| Black | 156,038 | 156,453 | 180,769 | 172,408 | 181,930 | 186,685 | 178,425 | 160,443 | 174,190 |
| White | 766,392 | 736,470 | 719,518 | 751,267 | 776,070 | 774,374 | 768,501 | 715,973 | 762,582 |
| Hispanic | 707,681 | 772,562 | 849,883 | 920,040 | 1,044,118 | 1,070,461 | 1,160,048 | 1,150,810 | 1,288,894 |
| Other | 37,146 | 53,219 | 50,392 | 53,896 | 51,962 | 51,806 | 86,209 | 117,217 | 130,275 |
| SUBTOTAL PATIENTS | 1,849,728 | 1,881,558 | 1,965,798 | 2,089,483 | 2,251,980 | 2,273,968 | 2,402,023 | 2,316,037 | 2,554,943 |

FREE CLINICS

| | | | | | | | | | |
|--------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Native American | 3,559 | 2,868 | 4,586 | 3,325 | 3,549 | 3,085 | 896 | 645 | 670 |
| Asian | 5,673 | 4,996 | 4,462 | 4,757 | 5,377 | 6,531 | 7,044 | 5,066 | 4,914 |
| Black | 11,269 | 12,131 | 11,373 | 11,637 | 11,289 | 12,681 | 13,336 | 13,659 | 14,751 |
| White | 41,828 | 40,605 | 34,554 | 37,476 | 32,559 | 31,601 | 33,999 | 32,407 | 32,889 |
| Hispanic | 56,704 | 60,554 | 64,287 | 77,017 | 74,933 | 69,983 | 57,549 | 58,717 | 77,056 |
| Other | 602 | 1,383 | 2,131 | 2,619 | 2,946 | 3,724 | 3,578 | 4,915 | 5,682 |
| SUBTOTAL PATIENTS | 119,635 | 122,537 | 121,393 | 136,831 | 130,653 | 127,605 | 116,402 | 115,409 | 135,962 |

COMMUNITY AND FREE CLINICS

| | | | | | | | | | |
|-----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Native American | 73,347 | 51,385 | 55,177 | 55,330 | 59,833 | 59,205 | 57,984 | 52,468 | 61,465 |
| Asian | 118,356 | 119,333 | 119,107 | 144,624 | 146,993 | 141,053 | 158,796 | 124,837 | 143,121 |
| Black | 167,307 | 168,584 | 192,142 | 184,045 | 193,219 | 199,366 | 191,761 | 174,102 | 188,941 |
| White | 808,220 | 777,075 | 754,072 | 788,743 | 808,629 | 805,975 | 802,500 | 748,380 | 795,471 |
| Hispanic | 764,385 | 833,116 | 914,170 | 997,057 | 1,119,051 | 1,140,444 | 1,217,597 | 1,209,527 | 1,365,950 |
| Other | 37,748 | 54,602 | 52,523 | 56,515 | 54,908 | 55,530 | 89,787 | 122,132 | 135,957 |
| TOTAL PATIENTS | 1,969,363 | 2,004,095 | 2,087,191 | 2,226,314 | 2,382,633 | 2,401,573 | 2,518,425 | 2,431,446 | 2,690,905 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

UNDULICATED NUMBER OF PATIENTS BY GENDER

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| COMMUNITY CLINICS | | | | | | | | | |
| Male | 597,462 | 618,468 | 657,166 | 667,381 | 655,471 | 757,231 | 783,343 | 756,101 | 861,721 |
| Female | 1,252,266 | 1,263,090 | 1,308,632 | 1,422,102 | 1,596,509 | 1,516,737 | 1,618,680 | 1,559,936 | 1,693,222 |
| SUBTOTAL PATIENTS | 1,849,728 | 1,881,558 | 1,965,798 | 2,089,483 | 2,251,980 | 2,273,968 | 2,402,023 | 2,316,037 | 2,554,943 |
| FREE CLINICS | | | | | | | | | |
| Male | 44,506 | 48,316 | 47,635 | 53,544 | 51,415 | 52,171 | 50,341 | 49,103 | 56,160 |
| Female | 75,129 | 74,221 | 73,758 | 83,287 | 79,238 | 75,434 | 66,061 | 66,306 | 79,802 |
| SUBTOTAL PATIENTS | 119,635 | 122,537 | 121,393 | 136,831 | 130,653 | 127,605 | 116,402 | 115,409 | 135,962 |
| COMMUNITY AND FREE CLINICS | | | | | | | | | |
| Male | 641,968 | 666,784 | 704,801 | 720,925 | 706,886 | 809,402 | 833,684 | 805,204 | 917,881 |
| Female | 1,327,395 | 1,337,311 | 1,382,390 | 1,505,389 | 1,675,747 | 1,592,171 | 1,684,741 | 1,626,242 | 1,773,024 |
| TOTAL PATIENTS | 1,969,363 | 2,004,095 | 2,087,191 | 2,226,314 | 2,382,633 | 2,401,573 | 2,518,425 | 2,431,446 | 2,690,905 |

UNDULICATED NUMBER OF PATIENTS BY AGE

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| COMMUNITY CLINICS | | | | | | | | | |
| Under 1 Year Of Age | 73,989 | 77,322 | 80,918 | 93,568 | 111,605 | 111,880 | 110,427 | 95,289 | 100,898 |
| 1 To 19 Years Of Age | 568,761 | 600,230 | 604,646 | 686,471 | 751,422 | 791,700 | 825,837 | 801,563 | 894,379 |
| 20 To 44 Years Of Ages | 892,930 | 938,019 | 1,029,369 | 1,023,838 | 1,087,595 | 1,066,313 | 1,110,446 | 1,064,462 | 1,137,112 |
| 45 ToO 64 Years Of Age | 209,165 | 151,594 | 157,342 | 177,684 | 199,517 | 205,486 | 243,182 | 250,661 | 304,874 |
| 65 Years Of Age and Older | 104,883 | 114,393 | 91,632 | 107,922 | 101,841 | 98,589 | 112,131 | 104,062 | 117,680 |
| SUBTOTAL PATIENTS | 1,849,728 | 1,881,558 | 1,963,907 | 2,089,483 | 2,251,980 | 2,273,968 | 2,402,023 | 2,316,037 | 2,554,943 |
| FREE CLINICS | | | | | | | | | |
| Under 1 Year Of Age | 6,423 | 4,909 | 7,059 | 8,204 | 6,988 | 6,244 | 5,579 | 4,955 | 5,859 |
| 1 To 19 Years Of Age | 30,679 | 28,882 | 28,167 | 35,498 | 41,186 | 37,749 | 31,170 | 30,900 | 30,705 |
| 20 To 44 Years Of Ages | 59,194 | 73,798 | 70,219 | 70,315 | 62,711 | 62,394 | 61,559 | 60,675 | 74,616 |
| 45 ToO 64 Years Of Age | 19,240 | 10,005 | 11,225 | 16,787 | 14,474 | 16,185 | 14,517 | 15,608 | 21,705 |
| 65 Years Of Age and Older | 4,099 | 4,943 | 4,723 | 6,027 | 5,294 | 5,033 | 3,577 | 3,271 | 3,077 |
| SUBTOTAL PATIENTS | 119,635 | 122,537 | 121,393 | 136,831 | 130,653 | 127,605 | 116,402 | 115,409 | 135,962 |
| COMMUNITY AND FREE CLINICS | | | | | | | | | |
| Under 1 Year Of Age | 80,412 | 82,231 | 87,977 | 101,772 | 118,593 | 118,124 | 831,416 | 100,244 | 106,757 |
| 1 To 19 Years Of Age | 599,440 | 629,112 | 632,813 | 721,969 | 792,608 | 829,449 | 857,007 | 832,463 | 925,084 |
| 20 To 44 Years Of Ages | 952,124 | 1,011,817 | 1,099,588 | 1,094,153 | 1,150,306 | 1,128,707 | 1,172,005 | 1,125,137 | 1,211,728 |
| 45 ToO 64 Years Of Age | 228,405 | 161,599 | 168,567 | 194,471 | 213,991 | 221,671 | 257,699 | 266,269 | 326,579 |
| 65 Years Of Age and Older | 108,982 | 119,336 | 96,355 | 113,949 | 107,135 | 103,622 | 115,708 | 107,333 | 120,757 |
| TOTAL PATIENTS | 1,969,363 | 2,004,095 | 2,085,300 | 2,226,314 | 2,382,633 | 2,401,573 | 2,518,425 | 2,431,446 | 2,690,905 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

COMMUNITY CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| PAYER PROGRAM | | | | | | | | | |
| Medicare | 313,077 | 433,478 | 360,602 | 372,854 | 392,669 | 378,572 | 511,057 | 443,632 | 498,196 |
| Medi-Cal | 1,286,041 | 1,728,266 | 1,926,739 | 2,464,377 | 2,576,578 | 2,378,907 | 2,698,525 | 2,508,495 | 2,583,264 |
| State Legalization Impact Assistance Grants | 99,062 | 92,264 | 25,361 | 10,652 | 2,060 | 2,503 | 904 | 0 | 5,591 |
| Child Health and Disability Prevention Progr: | 205,736 | 263,739 | 265,049 | 321,083 | 347,081 | 325,276 | 362,376 | 396,961 | 399,222 |
| Medically Indigent Service Program | 9,657 | 63,407 | 12,065 | 9,853 | 20,608 | 27,988 | 26,291 | 169,546 | 57,864 |
| County Medical Service Program | 145,949 | 151,052 | 112,000 | 139,299 | 153,029 | 143,645 | 160,584 | 156,453 | 159,875 |
| Other County Sponsored Patients | 169,611 | 217,344 | 297,538 | 254,717 | 357,587 | 337,856 | 418,365 | 484,126 | 615,173 |
| Expanded Access to Primary Care | | | 335,815 | 346,934 | 342,783 | 217,850 | 253,577 | 341,175 | 366,750 |
| Other State | | | 647,380 | 776,863 | 912,020 | 885,813 | 904,467 | 725,669 | 815,217 |
| Private Insurance | 385,134 | 369,642 | 271,129 | 271,116 | 316,933 | 382,808 | 437,797 | 490,368 | 426,434 |
| Self Pay | 1,375,859 | 1,927,748 | 1,444,230 | 1,519,826 | 1,739,716 | 1,703,482 | 1,663,979 | 1,333,484 | 1,430,982 |
| Non Pay | 307,044 | 242,196 | 223,442 | 163,740 | 218,250 | 160,842 | 188,407 | 230,484 | 234,464 |
| Other Payers | 789,767 | 871,628 | 190,035 | 226,946 | 198,467 | 150,266 | 204,995 | 210,511 | 250,472 |
| SUBTOTAL - FEE FOR SERVICE | 5,086,937 | 6,360,764 | 6,111,385 | 6,878,260 | 7,577,781 | 7,095,808 | 7,831,324 | 7,490,904 | 7,843,504 |
| NON FEE FOR SERVICE | 523,993 | 506,703 | 759,602 | 578,529 | 716,570 | 892,742 | 1,150,083 | 1,263,781 | 1,134,575 |
| TOTAL ENCOUNTERS | 5,610,930 | 6,867,467 | 6,870,987 | 7,456,789 | 8,294,351 | 7,988,550 | 8,981,407 | 8,754,685 | 8,978,079 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

FREE CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| PAYER PROGRAM | | | | | | | | | |
| Medicare | 930 | 841 | 2,051 | 976 | 1,241 | 1,037 | 849 | 953 | 1,095 |
| Medi-Cal | 11,406 | 24,555 | 50,740 | 42,106 | 26,706 | 35,579 | 18,777 | 18,266 | 13,766 |
| State Legalization Impact Assistance Grants | 3,241 | 2,398 | 2,152 | | | 85 | | 0 | 0 |
| Child Health and Disability Prevention Progr: | 7,247 | 10,803 | 18,334 | 17,278 | 21,210 | 17,645 | 9,255 | 11,027 | 10,752 |
| Medically Indigent Service Program | | | 112 | | | | | 0 | 0 |
| County Medical Service Program | | 2,061 | | | | 3 | | 0 | 0 |
| Other County Sponsored Patients | 5,613 | 4,280 | 5,100 | 1,862 | 41,650 | 47,175 | 34,264 | 60,297 | 92,134 |
| Expanded Access to Primary Care | | | 33,128 | 42,723 | 41,143 | 41,570 | 17,964 | 22,164 | 24,461 |
| Other State | | | 33,548 | 72,780 | 28,422 | 29,649 | 18,895 | 20,243 | 20,805 |
| Private Insurance | 980 | 1,053 | 2,459 | 1,312 | 960 | 108 | 44 | 20 | 48 |
| Self Pay | | | | | | | 1,333 | 1,196 | 2,331 |
| Non Pay | 71,359 | 58,809 | 111,771 | 67,671 | 83,862 | 109,957 | 107,457 | 107,115 | 69,534 |
| Other Payers | 31,609 | 63,268 | 8,235 | 28,863 | 46,242 | 5,752 | 8,683 | 574 | 1,457 |
| SUBTOTAL - FEE FOR SERVICE | 132,385 | 168,068 | 267,630 | 275,571 | 291,436 | 288,560 | 217,521 | 241,855 | 236,383 |
| NON FEE FOR SERVICE | 176,177 | 204,985 | 138,677 | 117,356 | 106,921 | 142,091 | 129,861 | 100,002 | 205,038 |
| TOTAL ENCOUNTERS | 308,562 | 373,053 | 406,307 | 392,927 | 398,357 | 430,651 | 347,382 | 341,857 | 441,421 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

COMMUNITY AND FREE CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| PAYER PROGRAM | | | | | | | | | |
| Medicare | 314,007 | 434,319 | 362,653 | 373,830 | 393,910 | 379,609 | 511,906 | 444,585 | 499,291 |
| Medi-Cal | 1,297,447 | 1,752,821 | 1,977,479 | 2,506,483 | 2,603,284 | 2,414,486 | 2,717,302 | 2,526,761 | 2,597,030 |
| State Legalization Impact Assistance Grants | 102,303 | 94,662 | 27,513 | 10,652 | 2,060 | 2,588 | 904 | 0 | 5,591 |
| Child Health and Disability Prevention Progr: | 212,983 | 274,542 | 283,383 | 338,361 | 368,291 | 342,921 | 371,631 | 407,988 | 409,974 |
| Medically Indigent Service Program | 9,657 | 63,407 | 12,177 | 9,853 | 20,608 | 27,988 | 26,291 | 169,546 | 57,864 |
| County Medical Service Program | 145,949 | 153,113 | 112,000 | 139,299 | 153,029 | 143,648 | 160,584 | 156,453 | 159,875 |
| Other County Sponsored Patients | 175,224 | 221,624 | 302,638 | 256,579 | 399,237 | 385,031 | 452,629 | 544,423 | 707,307 |
| Expanded Access to Primary Care | | | 368,943 | 389,657 | 383,926 | 259,420 | 271,541 | 363,339 | 391,211 |
| Other State | | | 680,928 | 849,643 | 940,442 | 915,462 | 923,362 | 745,912 | 836,022 |
| Private Insurance | 386,114 | 370,695 | 273,588 | 272,428 | 317,893 | 382,916 | 437,841 | 490,388 | 426,482 |
| Self Pay | 1,375,859 | 1,927,748 | 1,444,230 | 1,519,826 | 1,739,716 | 1,703,482 | 1,665,312 | 1,334,680 | 1,433,313 |
| Non Pay | 378,403 | 301,005 | 335,213 | 231,411 | 302,112 | 270,799 | 295,864 | 337,599 | 303,998 |
| Other Payers | 821,376 | 934,896 | 198,270 | 255,809 | 244,709 | 156,018 | 213,678 | 211,085 | 251,929 |
| SUBTOTAL - FEE FOR SERVICE | 5,219,322 | 6,528,832 | 6,379,015 | 7,153,831 | 7,869,217 | 7,384,368 | 8,048,845 | 7,732,759 | 8,079,887 |
| NON FEE FOR SERVICE | 700,170 | 711,688 | 898,279 | 695,885 | 823,491 | 1,034,833 | 1,279,944 | 1,363,783 | 1,339,613 |
| TOTAL ENCOUNTERS | 5,919,492 | 7,240,520 | 7,277,294 | 7,849,716 | 8,692,708 | 8,419,201 | 9,328,789 | 9,096,542 | 9,419,500 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

NET REVENUE BY PAYER PROGRAM

COMMUNITY CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|--------------------|---------------------|--------------------|--------------------|
| PAYER PROGRAM | | | | | | | | | |
| Medicare | \$13,320,641 | \$12,806,601 | \$15,525,109 | \$18,449,624 | \$17,948,273 | \$19,439,635 | \$31,207,873 | \$29,273,054 | \$33,475,775 |
| Medi-Cal | \$62,765,182 | \$85,142,829 | \$121,380,514 | \$159,938,494 | \$174,474,753 | \$172,547,865 | \$207,481,692 | \$195,474,402 | \$210,686,489 |
| State Legalization Impact Assistance Grants | \$5,476,675 | \$3,225,789 | \$440,639 | \$520,215 | \$106,648 | \$93,286 | \$21,844 | \$0 | \$620,730 |
| Child Health and Disability Prevention Progr: | \$8,992,342 | \$11,174,667 | \$12,364,470 | \$14,765,760 | \$15,725,105 | \$14,898,802 | \$17,613,254 | \$18,234,949 | \$17,052,570 |
| Medically Indigent Service Program | \$475,712 | \$946,698 | \$385,801 | \$448,377 | \$797,419 | \$1,410,607 | \$1,070,147 | \$8,166,373 | \$1,938,483 |
| County Medical Service Program | \$7,191,043 | \$6,088,255 | \$4,683,904 | \$6,282,631 | \$8,821,246 | \$7,512,860 | \$8,569,609 | \$9,145,781 | \$11,046,477 |
| Other County Sponsored Patients | \$7,925,463 | \$10,121,368 | \$13,416,125 | \$12,111,406 | \$19,356,269 | \$15,556,957 | \$17,662,164 | \$23,603,978 | \$31,778,055 |
| Expanded Access to Primary Care | | | \$11,463,700 | \$12,029,598 | \$11,603,173 | \$8,628,685 | \$10,221,606 | \$13,891,931 | \$16,242,927 |
| Other State | | | \$26,635,795 | \$26,968,328 | \$33,208,797 | \$33,660,250 | \$33,189,821 | \$38,264,621 | \$48,100,947 |
| Private Insurance | \$23,622,624 | \$20,257,085 | \$14,339,481 | \$13,780,055 | \$16,079,075 | \$17,880,965 | \$21,673,097 | \$26,398,742 | \$25,762,095 |
| Self Pay | \$48,696,415 | \$59,119,705 | \$49,399,065 | \$51,323,146 | \$53,142,458 | \$51,572,941 | \$47,977,103 | \$48,153,507 | \$51,952,995 |
| Other Payers | \$27,595,092 | \$32,901,621 | \$11,749,243 | \$16,309,069 | \$12,442,749 | \$10,398,677 | \$11,925,747 | \$13,279,082 | \$12,109,155 |
| TOTAL FEE FOR SERVICE | \$206,061,189 | \$241,784,618 | \$281,783,846 | \$332,926,703 | \$363,705,965 | \$353,601,530 | \$408,613,957 | \$423,886,420 | \$460,766,698 |
| Federal Grants and Contracts | \$80,940,499 | \$80,243,777 | \$87,724,020 | \$99,921,851 | \$119,464,977 | \$111,153,211 | \$136,564,640 | 124,456,910 | \$132,783,978 |
| State Grants and Contracts | \$53,627,522 | \$49,527,602 | \$43,359,934 | \$49,868,415 | \$44,805,335 | \$58,669,831 | \$57,327,947 | 73,731,436 | \$68,800,382 |
| County Grants and Contracts | \$37,386,338 | \$33,670,415 | \$39,206,662 | \$50,501,598 | \$43,456,651 | \$42,648,378 | \$49,124,806 | 57,997,420 | \$47,725,872 |
| Local Grants and Contracts | \$4,191,321 | \$5,822,007 | \$8,989,667 | \$5,699,975 | \$12,093,731 | \$5,770,692 | \$6,705,856 | 8,716,918 | \$8,061,512 |
| Private Grants and Contracts | \$19,977,815 | \$17,557,259 | \$23,220,992 | \$20,526,975 | \$18,718,190 | \$20,629,337 | \$24,785,627 | 27,176,469 | \$33,631,647 |
| SUBTOTAL GRANTS AND CONTRACTS | \$196,123,495 | \$186,821,060 | \$202,501,275 | \$226,518,814 | \$238,538,884 | \$238,871,449 | \$274,508,876 | 292,079,153 | \$291,003,391 |
| Donations | \$16,256,445 | \$20,054,363 | \$18,634,504 | \$20,839,679 | \$22,711,829 | \$24,313,181 | \$32,337,536 | 32,349,019 | \$35,864,273 |
| Health Maintenance Organizations | | | | | \$19,263,184 | \$18,782,536 | \$19,906,703 | 22,701,017 | \$26,999,523 |
| TOTAL NON FEE FOR SERVICE | \$212,379,940 | \$206,875,423 | \$221,135,779 | \$247,358,493 | \$280,513,897 | \$281,967,166 | \$326,753,115 | \$347,129,189 | \$353,867,187 |
| TOTAL REVENUE | \$418,441,129 | \$448,660,041 | \$502,919,625 | \$580,285,196 | \$644,219,862 | \$635,568,696 | \$735,367,072 | \$771,015,609 | \$814,633,885 |
| Operating Expenses | \$404,700,177 | \$430,548,427 | \$484,376,410 | \$549,987,090 | \$626,682,706 | \$633,612,795 | \$736,946,813 | 764,728,849 | \$810,369,497 |
| NET FROM OPERATION | \$13,740,952 | \$18,111,614 | \$18,543,215 | \$30,298,106 | \$17,537,156 | \$1,955,901 | -\$1,579,741 | \$6,286,760 | \$4,264,388 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

NET REVENUE BY PAYER PROGRAM

FREE CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|---|------------------|-------------------|------------------|------------------|--------------------|-----------------|------------------|--------------------|--------------------|
| PAYER PROGRAM | | | | | | | | | |
| Medicare | \$29,432 | \$25,468 | \$52,414 | \$22,699 | \$25,928 | \$28,888 | \$26,294 | \$36,806 | \$42,482 |
| Medi-Cal | \$613,112 | \$947,450 | \$1,821,270 | \$1,616,212 | \$1,167,061 | \$1,253,117 | \$1,225,818 | \$1,048,516 | \$740,784 |
| State Legalization Impact Assistance Grants | \$223,569 | \$184,764 | \$66,076 | | | \$9,489 | | \$0 | \$0 |
| Child Health and Disability Prevention Progr: | \$242,061 | \$429,659 | \$397,470 | \$329,131 | \$365,138 | \$333,009 | \$299,402 | \$380,632 | \$353,070 |
| Medically Indigent Service Program | | | | | | | | \$0 | \$0 |
| County Medical Service Program | | \$25,300 | | | | \$128 | | \$0 | \$0 |
| Other County Sponsored Patients | \$21,685 | \$48,954 | \$57,512 | \$99,797 | \$1,459,152 | \$491,027 | \$908,217 | \$2,704,942 | \$3,238,091 |
| Expanded Access to Primary Care | | | \$800,939 | \$758,404 | \$655,788 | \$493,053 | \$616,897 | \$919,217 | \$662,071 |
| Other State | | | \$684,617 | \$1,433,358 | \$1,445,990 | \$897,022 | \$1,013,269 | \$1,116,908 | \$911,331 |
| Private Insurance | \$21,992 | \$43,510 | \$49,375 | \$3,398 | \$8,121 | \$11,089 | \$2,895 | \$125 | \$1,079 |
| Self Pay | | | | | | | \$30,166 | \$65,701 | \$158,555 |
| Other Payers | \$1,211,314 | \$961,113 | \$217,868 | \$123,986 | \$851,621 | \$379,798 | \$217,862 | \$42,245 | \$105,910 |
| SUBTOTAL FEE FOR SERVICE | \$2,363,165 | \$2,666,218 | \$4,147,541 | \$4,386,985 | \$5,978,799 | \$3,896,620 | \$4,340,820 | \$6,315,092 | \$6,213,373 |
| Federal Grants and Contracts | \$2,087,994 | \$2,119,475 | \$4,336,804 | \$3,345,860 | \$4,467,863 | \$3,878,395 | \$1,365,674 | \$1,964,878 | \$2,202,650 |
| State Grants and Contracts | \$2,363,796 | \$2,518,820 | \$1,972,341 | \$1,859,929 | \$1,949,385 | \$2,006,156 | \$1,137,151 | \$1,059,569 | \$2,324,778 |
| County Grants and Contracts | \$2,378,638 | \$2,807,278 | \$3,005,984 | \$3,221,026 | \$3,035,220 | \$4,782,006 | \$2,707,698 | \$2,870,633 | \$3,051,826 |
| Local Grants and Contracts | \$1,050,530 | \$1,017,700 | \$1,489,349 | \$1,192,340 | \$913,990 | \$1,453,256 | \$1,272,029 | \$1,223,041 | \$1,871,540 |
| Private Grants and Contracts | \$1,565,794 | \$1,990,654 | \$2,407,081 | \$3,195,067 | \$2,552,608 | \$4,280,677 | \$3,436,111 | \$2,861,248 | \$4,096,288 |
| TOTAL GRANTS AND CONTRACTS | \$9,446,752 | \$10,453,927 | \$13,211,559 | \$12,814,222 | \$12,919,066 | \$16,400,490 | \$9,918,663 | \$9,979,369 | \$13,547,082 |
| Donations | \$3,477,589 | \$4,356,286 | \$5,264,123 | \$6,832,037 | \$7,745,524 | \$6,349,086 | \$6,401,439 | \$7,946,415 | \$7,890,448 |
| Health Maintenance Organizations | | | | | \$10,000 | | | \$859 | \$990 |
| SUBTOTAL NON FEE FOR SERVICE | \$12,924,341 | \$14,810,213 | \$18,475,682 | \$19,646,259 | \$20,674,590 | \$22,749,576 | \$16,320,102 | \$17,926,643 | \$21,438,520 |
| TOTAL REVENUE | \$15,287,506 | \$17,476,431 | \$22,623,223 | \$24,033,244 | \$26,653,389 | \$26,646,196 | \$20,660,922 | \$24,241,735 | \$27,651,893 |
| OPERATING EXPENSES | \$15,046,263 | \$17,622,674 | \$21,698,096 | \$23,140,507 | \$24,309,290 | \$26,624,440 | \$20,012,647 | \$23,180,900 | \$25,466,545 |
| NET FROM OPERATION | \$241,243 | -\$146,243 | \$925,127 | \$892,737 | \$2,344,099 | \$21,756 | \$648,275 | \$1,060,835 | \$2,185,348 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

NET REVENUE BY PAYER PROGRAM

COMMUNITY AND FREE CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| PAYER PROGRAM | | | | | | | | | |
| Medicare | \$13,350,073 | \$12,832,069 | \$15,577,523 | \$18,472,323 | \$17,974,201 | \$19,468,523 | \$31,234,167 | \$29,309,860 | \$33,518,257 |
| Medi-Cal | \$63,378,294 | \$86,090,279 | \$123,201,784 | \$161,554,706 | \$175,641,814 | \$173,800,982 | \$208,707,510 | \$196,522,918 | \$211,427,273 |
| State Legalization Impact Assistance Grants | \$5,700,244 | \$3,410,553 | \$506,715 | \$520,215 | \$106,648 | \$102,775 | \$21,844 | \$0 | \$620,730 |
| Child Health and Disability Prevention Progr: | \$9,234,403 | \$11,604,326 | \$12,761,940 | \$15,094,891 | \$16,090,243 | \$15,231,811 | \$17,912,656 | \$18,615,581 | \$17,405,640 |
| Medically Indigent Service Program | \$475,712 | \$946,698 | \$385,801 | \$448,377 | \$797,419 | \$1,410,607 | \$1,070,147 | \$8,166,373 | \$1,938,483 |
| County Medical Service Program | \$7,191,043 | \$6,113,555 | \$4,683,904 | \$6,282,631 | \$8,821,246 | \$7,512,988 | \$8,569,609 | \$9,145,781 | \$11,046,477 |
| Other County Sponsored Patients | \$7,947,148 | \$10,170,322 | \$13,473,637 | \$12,211,203 | \$20,815,421 | \$16,047,984 | \$18,570,381 | \$26,308,920 | \$35,016,146 |
| Expanded Access to Primary Care | | | \$12,264,639 | \$12,788,002 | \$12,258,961 | \$34,153,303 | \$10,838,503 | \$14,811,148 | \$16,904,998 |
| Other State | | | \$27,320,412 | \$28,401,686 | \$34,654,787 | \$18,777,987 | \$34,203,090 | \$39,381,529 | \$49,012,278 |
| Private Insurance | \$23,644,616 | \$20,300,595 | \$14,388,856 | \$13,783,453 | \$16,087,196 | \$17,892,054 | \$21,675,992 | \$26,398,867 | \$25,763,174 |
| Self Pay | \$48,696,415 | \$59,119,705 | \$49,399,065 | \$51,323,146 | \$53,142,458 | \$51,572,941 | \$48,007,269 | \$48,219,208 | \$52,111,550 |
| Other Payers | \$28,806,406 | \$33,862,734 | \$11,967,111 | \$16,433,055 | \$13,294,370 | \$10,778,475 | \$12,143,609 | \$13,321,327 | \$12,215,065 |
| SUBTOTAL FEE FOR SERVICE | \$208,424,354 | \$244,450,836 | \$285,931,387 | \$337,313,688 | \$369,684,764 | \$366,750,430 | \$412,954,777 | \$430,201,512 | \$466,980,071 |
| Federal Grants and Contracts | \$83,028,493 | \$82,363,252 | \$92,060,824 | \$103,267,711 | \$123,932,840 | \$115,031,606 | \$137,930,314 | \$126,421,788 | \$134,986,628 |
| State Grants and Contracts | \$55,991,318 | \$52,046,422 | \$45,332,275 | \$51,728,344 | \$46,754,720 | \$60,675,987 | \$58,465,098 | \$74,791,005 | \$71,125,160 |
| County Grants and Contracts | \$39,764,976 | \$36,477,693 | \$42,212,646 | \$53,722,624 | \$46,491,871 | \$47,430,384 | \$51,832,504 | \$60,868,053 | \$50,777,698 |
| Local Grants and Contracts | \$5,241,851 | \$6,839,707 | \$10,479,016 | \$6,892,315 | \$13,007,721 | \$7,223,948 | \$7,977,885 | \$9,939,959 | \$9,933,052 |
| Private Grants and Contracts | \$21,543,609 | \$19,547,913 | \$25,628,073 | \$23,722,042 | \$21,270,798 | \$24,910,014 | \$28,221,738 | \$30,037,717 | \$37,727,935 |
| SUBTOTAL GRANTS AND CONTRACTS | \$205,570,247 | \$197,274,987 | \$215,712,834 | \$239,333,036 | \$251,457,950 | \$255,271,939 | \$284,427,539 | \$302,058,522 | \$304,550,473 |
| Donations | \$19,734,034 | \$24,410,649 | \$23,898,627 | \$27,671,716 | \$30,457,353 | \$30,662,267 | \$38,738,975 | \$40,295,434 | \$43,754,721 |
| Health Maintenance Organizations | | | | | \$19,273,184 | \$18,782,536 | \$19,906,703 | \$22,701,876 | \$27,000,513 |
| SUBTOTAL NON FEE FOR SERVICE | \$225,304,281 | \$221,685,636 | \$239,611,461 | \$267,004,752 | \$301,188,487 | \$304,716,742 | \$343,073,217 | \$365,055,832 | \$375,305,707 |
| TOTAL REVENUE | \$433,728,635 | \$466,136,472 | \$525,542,848 | \$604,318,440 | \$670,873,251 | \$662,214,892 | \$756,027,994 | \$795,257,344 | \$842,285,778 |
| Operating Expenses | \$419,746,440 | \$448,171,101 | \$506,074,506 | \$573,127,597 | \$650,991,996 | \$660,237,235 | \$756,959,460 | \$787,909,749 | \$835,836,042 |
| NET FROM OPERATION | \$13,982,195 | \$17,965,371 | \$19,468,342 | \$31,190,843 | \$19,881,255 | \$1,977,657 | -\$931,466 | \$7,347,595 | \$6,449,736 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

AVERAGE REVENUE PER ENCOUNTER

COMMUNITY CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| PAYER PROGRAM | | | | | | | | | |
| Medicare | \$42.55 | \$29.54 | \$43.05 | \$49.48 | \$45.71 | \$51.35 | \$61.07 | \$65.98 | \$67.19 |
| Medi-Cal | \$48.80 | \$49.26 | \$63.00 | \$64.90 | \$67.72 | \$72.53 | \$76.89 | \$77.92 | \$81.56 |
| State Legalization Impact Assistance Grants | \$55.29 | \$34.96 | \$17.37 | \$48.84 | \$51.77 | \$37.27 | \$24.16 | \$0.00 | \$0.00 |
| Child Health and Disability Prevention Progr: | \$43.71 | \$42.37 | \$46.65 | \$45.99 | \$45.31 | \$45.80 | \$48.60 | \$45.94 | \$42.71 |
| Medically Indigent Service Program | \$49.26 | \$14.93 | \$31.98 | \$45.51 | \$38.69 | \$50.40 | \$40.70 | \$48.17 | \$33.50 |
| County Medical Service Program | \$49.27 | \$40.31 | \$41.82 | \$45.10 | \$57.64 | \$52.30 | \$53.37 | \$58.46 | \$69.09 |
| Other County Sponsored Patients | \$46.73 | \$46.57 | \$45.09 | \$47.55 | \$54.13 | \$46.05 | \$42.22 | \$48.76 | \$51.66 |
| Expanded Access to Primary Care | | | \$34.14 | \$34.67 | \$33.85 | \$39.61 | \$40.31 | \$40.72 | \$44.29 |
| Other State | | | \$41.14 | \$34.71 | \$36.41 | \$38.00 | \$36.70 | \$52.73 | \$59.00 |
| Private Insurance | \$61.34 | \$54.80 | \$52.89 | \$50.83 | \$50.73 | \$46.71 | \$49.50 | \$53.83 | \$60.41 |
| Self Pay | \$35.39 | \$30.67 | \$34.20 | \$33.77 | \$30.55 | \$30.28 | \$28.83 | \$36.11 | \$36.31 |
| Other Payers | \$34.94 | \$37.75 | \$61.83 | \$71.86 | \$62.69 | \$69.20 | \$58.18 | \$63.08 | \$48.35 |
| AVERAGE REVENUE PER ENCOUNTER | | | | | | | | | |
| FEE FOR SERVICE | \$40.51 | \$38.01 | \$46.11 | \$48.40 | \$48.00 | \$49.83 | \$52.18 | \$56.59 | \$58.75 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

AVERAGE REVENUE PER ENCOUNTER

FREE CLINICS

| | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| PAYER PROGRAM | | | | | | | | | |
| Medicare | \$31.65 | \$30.28 | \$25.56 | \$23.26 | \$20.89 | \$27.86 | \$30.97 | \$38.62 | \$38.80 |
| Medi-Cal | \$53.75 | \$38.58 | \$35.89 | \$38.38 | \$43.70 | \$35.22 | \$65.28 | \$57.40 | \$53.81 |
| State Legalization Impact Assistance Grants | \$68.98 | \$77.05 | \$30.70 | \$0.00 | \$0.00 | \$111.64 | \$0.00 | \$0.00 | \$0.00 |
| Child Health and Disability Prevention Progr: | \$33.40 | \$39.77 | \$21.68 | \$19.05 | \$17.22 | \$18.87 | \$32.35 | \$34.52 | \$32.84 |
| Medically Indigent Service Program | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| County Medical Service Program | \$0.00 | \$12.28 | \$0.00 | \$0.00 | \$0.00 | \$42.67 | \$0.00 | \$0.00 | \$0.00 |
| Other County Sponsored Patients | \$3.86 | \$11.44 | \$11.28 | \$53.60 | \$35.03 | \$10.41 | \$26.51 | \$44.86 | \$35.15 |
| Expanded Access to Primary Care | | | \$24.18 | \$17.75 | \$15.94 | \$11.86 | \$34.34 | \$41.47 | \$27.07 |
| Other State | | | \$20.41 | \$19.69 | \$50.88 | \$30.25 | \$53.63 | \$55.18 | \$43.80 |
| Private Insurance | \$22.44 | \$41.32 | \$20.08 | \$2.59 | \$8.46 | \$102.68 | \$65.80 | \$6.25 | \$22.48 |
| Self Pay | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other Payers | \$38.32 | \$15.19 | \$26.46 | \$4.30 | \$18.42 | \$66.03 | \$25.09 | \$73.60 | \$72.69 |
| AVERAGE REVENUE PER ENCOUNTER | | | | | | | | | |
| FEE FOR SERVICE | \$17.85 | \$15.86 | \$15.50 | \$15.92 | \$20.51 | \$13.50 | \$19.96 | \$26.11 | \$26.29 |

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1990-1998**

Source: Annual Reports of Primary Care
Clinics, 1990-1998

AVERAGE REVENUE PER ENCOUNTER

COMMUNITY AND FREE CLINICS

PAYER PROGRAM

| | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Medicare | \$42.52 | \$29.55 | \$42.95 | \$49.41 | \$45.63 | \$51.29 | \$61.02 | \$65.93 | \$67.13 |
| Medi-Cal | \$48.85 | \$49.12 | \$62.30 | \$64.45 | \$67.47 | \$71.98 | \$76.81 | \$77.78 | \$81.41 |
| State Legalization Impact Assistance Grants | \$55.72 | \$36.03 | \$18.42 | \$48.84 | \$51.77 | \$39.71 | \$24.16 | \$0.00 | \$0.00 |
| Child Health and Disability Prevention Program | \$43.36 | \$42.27 | \$45.03 | \$44.61 | \$43.69 | \$44.42 | \$48.20 | \$45.63 | \$42.46 |
| Medically Indigent Service Program | \$49.26 | \$14.93 | \$31.68 | \$45.51 | \$38.69 | \$50.40 | \$40.70 | \$48.17 | \$33.50 |
| County Medical Service Program | \$49.27 | \$39.93 | \$41.82 | \$45.10 | \$57.64 | \$52.30 | \$53.37 | \$58.46 | \$69.09 |
| Other County Sponsored Patients | \$45.35 | \$45.89 | \$44.52 | \$47.59 | \$52.14 | \$41.68 | \$41.03 | \$48.32 | \$49.51 |
| Expanded Access to Primary Care | | | \$33.24 | \$32.82 | \$31.93 | \$131.65 | \$39.91 | \$40.76 | \$43.21 |
| Other State | | | \$40.12 | \$33.43 | \$36.85 | \$20.51 | \$37.04 | \$52.80 | \$58.63 |
| Private Insurance | \$61.24 | \$54.76 | \$52.59 | \$50.59 | \$50.61 | \$46.73 | \$49.51 | \$53.83 | \$60.41 |
| Self Pay | \$35.39 | \$30.67 | \$34.20 | \$33.77 | \$30.55 | \$30.28 | \$28.83 | \$36.13 | \$36.36 |
| Other Payers | \$35.07 | \$36.22 | \$60.36 | \$64.24 | \$54.33 | \$69.08 | \$56.83 | \$63.11 | \$48.49 |
| AVERAGE REVENUE PER ENCOUNTER | | | | | | | | | |
| FEE FOR SERVICE | \$39.93 | \$37.44 | \$44.82 | \$47.15 | \$46.98 | \$49.67 | \$51.31 | \$55.63 | \$57.80 |

Unduplicated Number of Patients: The number of **patients** visiting the clinic, **counted once**, regardless of the number of visits and encounters made by each patient during the year.

Encounter: A face to face meeting between a patient and a licensed or certified healthcare provider who exercised independent judgement in the provision of health services. **Multiple encounters can occur during a single patient visit** to a clinic.

Primary Care Clinics: Non-profit clinics (IRS 503, c) licensed as either Community Clinics or Free Clinics.